

## **Robert Johnson**

### **Sr. Vice President, Public Sector Investments**

Mr. Johnson is responsible for growing Hannon Armstrong's financing solutions in the Public Sector which includes the federal, state & local and healthcare market segments. Mr. Johnson has been at the leading edge of the energy efficiency industry where he has built businesses across a broad range of systems and services. Prior to joining Hannon Armstrong, Mr. Johnson held executive leadership positions at multinational organizations such as Cooper Industries where he lead global sales for one of their divisions, Ingersoll Rand (Trane) where he led North American Institutional Sales which included healthcare, government and education segments and Johnson Controls Federal Systems Division where he was the global sales leader. Mr. Johnson began his career at Honeywell where he held leadership positions in various divisions of Honeywell during his 15 year tenure. He has been published in Military Engineer magazine and holds a Bachelor's degree in Economics from the University of Maryland.